

Nitrogénművek Zrt. is a dynamic and a highly successful Hungarian nitrogen fertilizer producer company. Nitrogénművek Zrt. also operates as an international distributing company in area of fertilizer sales and distribution of main agrarian inputs. Thanks to the complexity of the product portfolio and high quality of fertilizer products the Nitrogénművek Zrt. belongs among main leaders in the market within these fields.

Nitrogénművek Zrt. is looking for a proactive person(s) to join our sales team for the position of

Domestic Sales Manager(s) (Bulgaria)

Main responsibilities

- Determines annual plans by implementing marketing strategies; analyzing market trends and results.
- Implements national sales programs by developing field sales action plans.
- Maintains sales volume and selling price by keeping current with supply and demand, changing trends and competitors.
- Establishes and adjusts selling prices by monitoring competition, and supply and demand.
- Supports operational logistics.

Requirements

- University or postgradual degree of education in the field of rural/agrarian sciences.
- Minimum 3 years previous practice in sales of agrarian inputs to end-users and distributors.
- Fluent knowledge of English language is a must.
- Excellent sales skills, entrepreneurial spirit.
- Strong negotiation skills.

The Nitrogénművek Zrt. offers:

- Attractive remuneration.
- Highly responsible job content at executive level.
- Opportunity to work for a highly perspective and stable company with a great reputation on the market.

If you are interested in this job opportunity, do not hesitate to send your CV (English language) directly through e-mail: recruitment@nitrogen.hu